

A Requirements-Driven Development Methodology

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ABSTRACT

Information systems of the future will have to better match their operational organizational environment. Unfortunately, development methodologies have traditionally been inspired by programming concepts, not organizational ones, leading to a semantic gap between the system and its environment. To reduce as much as possible this gap, this paper proposes a development methodology named *Tropos* which is founded on concepts used to model early requirements. Our proposal adopts the *i** organizational modeling framework [21], which offers the notions of *actor*, *goal* and (actor) *dependency*, and uses these as a foundation to model early and late requirements, architectural and detailed design. The paper outlines *Tropos* phases through an e-business example, and sketches a formal language which underlies the methodology and is intended to support formal analysis. The methodology seems to complement well proposals for agent-oriented programming platforms.

Keywords

Development methodology, requirements analysis and design, agent-oriented systems, software architectures.

1 INTRODUCTION

Information systems have traditionally suffered from an impedance mismatch. Their operational environment is understood in terms of actors, responsibilities, objectives, tasks and resources, while the information system itself is conceived as a collection of (software) modules, entities (e.g., objects, agents), data structures and interfaces. This mismatch is one of the main factors for the poor quality of information systems, also the frequent failure of system development projects.

One cause of this mismatch is that development methodologies have traditionally been inspired and driven by the programming paradigm of the day. This means that the concepts, methods and tools used during all phases of development were based on those offered by the pre-eminent programming paradigm. So, during the era of structured programming, structured analysis and design techniques were proposed [9,19], while object-oriented programming has given rise more recently to object-

oriented design and analysis [1,17]. For structured development techniques this meant that throughout software development, the developer can conceptualize the system in terms of functions and processes, inputs and outputs. For object-oriented development, on the other hand, the developer thinks throughout in terms of objects, classes, methods, inheritance and the like.

Using the same concepts to align requirements analysis with system design and implementation makes perfect sense. For one thing, such an alignment reduces impedance mismatches between different development phases. Moreover, such an alignment can lead to coherent toolsets and techniques for developing system (and it has!) as well, it can streamline the development process itself.

But, why base such an alignment on implementation concepts? Requirements analysis is arguably the most important stage of information system development. This is the phase where technical considerations have to be balanced against social and organizational ones and where the operational environment of the system is modeled. Not surprisingly, this is also the phase where the most and costliest errors are introduced to a system. Even if (or rather, when) the importance of design and implementation phases wanes sometime in the future, requirements analysis will remain a critical phase for the development of any information system, answering the most fundamental of all design questions: "what is the system intended for?"

Information systems of the future like ERP, Knowledge Management or e-business systems should be, these days, designed to match their operational environment. For instance, ERP systems have to implement a process view of the enterprise to meet business goals, tightly integrating all functions from the operational environment. To reduce as much as possible this impedance mismatch between the system and its environment, we outline in this paper a development framework, named *Tropos*, which is requirements-driven in the sense that it is based on concepts used during early requirements analysis. To this end, we adopt the concepts offered by *i** [20], a modeling framework offering concepts such as *actor* (actors can be *agents*, *positions* or *roles*), as well as social dependencies

among actors, including *goal*, *softgoal*, *task* and *resource* dependencies. These concepts are used for an e-commerce example¹ to model not just early requirements, but also late requirements, as well as architectural and detailed design. The proposed methodology spans four phases:

- Early requirements, concerned with the understanding of a problem by studying an organizational setting; the output of this phase is an organizational model which includes relevant actors, their respective goals and their inter-dependencies.
- Late requirements, where the system-to-be is described within its operational environment, along with relevant functions and qualities.
- Architectural design, where the system's global architecture is defined in terms of subsystems, interconnected through data, control and other dependencies. This step in *Tropos* is explained in details in [13].
- Detailed design, where behaviour of each architectural component is defined in further detail.

The proposed methodology includes techniques for generating an implementation from a *Tropos* detailed design. Using an agent-oriented programming platform for the implementation seems natural, given that the detailed design is defined in terms of (system) actors, goals and inter-dependencies among them. For this paper, we have adopted JACK as programming platform to study the generation of an implementation from a detailed design. JACK is a commercial product based on the BDI (Beliefs-Desires-Intentions) agent architecture. Early previews of the *Tropos* methodology appeared in [2, 14].

Section 2 of the paper describes a case study for a B2C (business to consumer) e-commerce application. Section 3 introduces the primitive concepts offered by *i** and illustrates their use with an example. Sections 4, 5, and 6 illustrate how the technique works for late requirements, architectural design and detailed design respectively. Section 7 sketches the implementation of the case study using the JACK agent development environment, while Section 8 discusses the formal language which underlies *Tropos* diagrams. Finally, Section 9 summarizes the contributions of the paper, and relates it to the literature.

2 A CASE STUDY

Media Shop is a store selling and shipping different kinds of media items such as books, newspapers, magazines, audio CDs, videotapes, and the like. *Media Shop* customers (on-site or remote) can use a periodically updated catalogue describing available media items to specify their order.

¹ Although, we could have included a simpler (toy) example, we decided to present a realistic e-commerce system development exercise of moderate complexity [6].

Media Shop is supplied with the latest releases and in-catalogue items by *Media Supplier*. To increase market share, *Media Shop* has decided to open up a B2C retail sales front on the internet. With the new setup, a customer can order *Media Shop* items in person, by phone, or through the internet. The system has been named *Medi@* and is available on the world-wide-web using communication facilities provided by *Telecom Cpy*. It also uses financial services supplied by *Bank Cpy*, which specializes on on-line transactions.

The basic objective for the new system is to allow an on-line customer to examine the items in the *Medi@* internet catalogue, and place orders.

There are no registration restrictions, or identification procedures for *Medi@* users. Potential customers can search the on-line store by either browsing the catalogue or querying the item database. The catalogue groups media items of the same type into (sub)hierarchies and genres (e.g., audio CDs are classified into pop, rock, jazz, opera, world, classical music, soundtrack, ...) so that customers can browse only (sub)categories of interest.

An on-line search engine allows customers with particular items in mind to search title, author/artist and description fields through keywords or full-text search. If the item is not available in the catalogue, the customer has the option of asking *Media Shop* to order it, provided the customer has editor/publisher references (e.g., ISBN, ISSN), and identifies herself (in terms of name and credit card number).

3 EARLY REQUIREMENTS WITH *I**

During early requirements analysis, the requirements engineer captures and analyzes the intentions of stakeholders. These are modeled as goals which, through some form of a goal-oriented analysis, eventually lead to the functional and non-functional requirements of the system-to-be [7]. In *i** (which stands for "distributed intentionality"), early requirements are assumed to involve social actors who depend on each other for goals to be achieved, tasks to be performed, and resources to be furnished. The *i** framework includes the *strategic dependency model* for describing the network of relationships among actors, as well as the *strategic rationale model* for describing and supporting the reasoning that each actor goes through concerning its relationships with other actors. These models have been formalized using intentional concepts from AI, such as goal, belief, ability, and commitment (e.g., [5]). The framework has been presented in detail in [20] and has been related to different application areas, including requirements engineering [21], software processes [22] and business process reengineering [23].

A strategic dependency model is a graph, where each node represents an *actor*, and each link between two actors

indicates that one actor depends on another for something in order that the former may attain some goal. We call the depending actor the *dependor* and the actor who is depended upon the *dependee*. The object around which the dependency centers is called the *dependum*. Figure 1 shows the beginning of an *i** model.

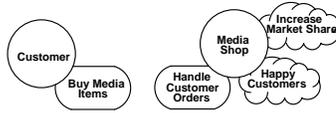


Figure 1: “Customers want to buy media items, while the Media Shop wants to increase market share, handle orders and keep customers happy”

The two main stakeholders for a B2C application are the consumer and the business actors named respectively in our case *Customer* and *Media Shop*. The customer has one relevant goal *Buy Media Items* (represented as an oval-shaped icon), while the media store has goals *Handle Customer Orders*, *Happy Customers*, and *Increase Market Share*. Since the last two goals are not well-defined, they are represented as softgoals (shown as cloudy shapes).

Once the relevant stakeholders and their goals have been identified, a strategic rationale model determines through a means-ends analysis how these goals (including softgoals) can actually be fulfilled through the contributions of other actors. A strategic rationale model is a graph with four types of nodes -- *goal*, *task*, *resource*, and *softgoal* -- and two types of links -- means-ends links and process decomposition links. A strategic rationale graph captures the relationship between the goals of each actor and the dependencies through which the actor expects these dependencies to be fulfilled.

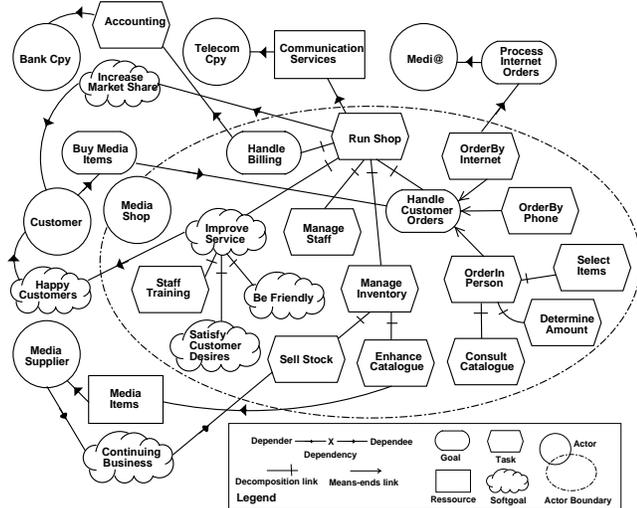


Figure 2: Means-ends analysis for the softgoal *Increase Market Share*

Figure 2 focuses on one of the (soft)goal identified for *Media Shop*, namely *Increase Market Share*. The analysis

postulates a task *Run Shop* (represented in terms of a hexagonal icon) through which *Increase Market Share* can be fulfilled. Tasks are partially ordered sequences of steps intended to accomplish some (soft)goal. Tasks can be decomposed into goals and/or subtasks, whose collective fulfillment completes the task. In the figure, *Run Shop* is decomposed into goals *Handle Billing* and *Handle Customer Orders*, tasks *Manage Staff* and *Manage Inventory*, and softgoal *Improve Service* which together accomplish the top-level task. Sub-goals and subtasks can be specified more precisely through refinement. For instance, the goal *Handle Customer Orders* is fulfilled either through tasks *OrderByPhone*, *OrderInPerson* or *OrderByInternet* while the task *Manage Inventory* would be collectively accomplished by tasks *Sell Stock* and *Enhance Catalogue*.

4 LATE REQUIREMENTS ANALYSIS

Late requirements analysis results in a requirements specification which describes all functional and non-functional requirements for the system-to-be. In *Tropos*, the information system is represented as one or more actors which participate in a strategic dependency model, along with other actors from the system’s operational environment. In other words, the system comes into the picture as one or more actors who contribute to the fulfillment of stakeholder goals. For our example, the *Medi@* system is introduced as an actor in the strategic dependency model depicted in Figure 3.

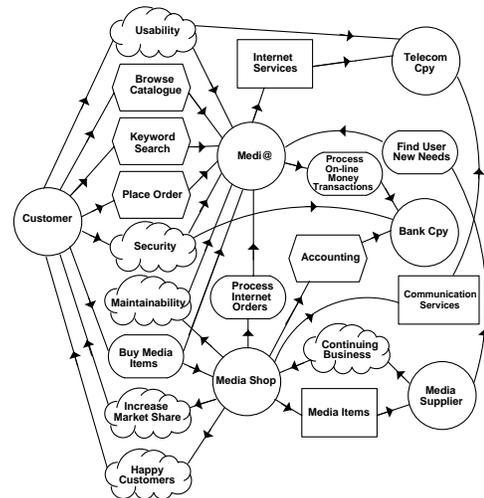


Figure 3: Strategic dependency model for a media shop

With respect to the actors identified in Figure 2, *Customer* depends on *Media Shop* to buy media items while *Media Shop* depends on *Customer* to increase market share and remain happy (with *Media Shop* service). *Media Supplier* is expected to provide *Media Shop* with media items while depending on the latter for continuing long-term business. He can also use *Medi@* to determine new needs from customers, such as media items not available in the catalogue. As indicated earlier, *Media Shop* depends on

products, sales, bills and other data of strategic importance to *Media Shop*. *Billing Processor* is in charge of the secure management of orders and bills, and other financial data; also of interactions to *Bank Cpy*. *Service Quality Manager* is introduced in order to look for *security* gaps, *usability* bottlenecks and *maintainability* issues.

All four sub-actors need to communicate and collaborate. For instance, *Store Front* communicates to *Billing Processor* relevant customer information required to process bills. For the rest of the section, we focus on *Store Front*. This actor is in charge of catalogue browsing and item database searching, also provides on-line customers with detailed information about media items. We assume that different media shops working with *Medi@* may want to provide their customers with various forms of information retrieval (Boolean, keyword, thesaurus, lexicon, full text, indexed list, simple browsing, hypertext browsing, SQL queries, etc.).

Store Front is also responsible for supplying a customer with a web shopping cart to keep track of selected items. We assume that different media shops using the *Medi@* system may want to provide customers with different kinds of shopping carts with respect to their internet browser, plug-ins configuration or platform or simply personal wishes (e.g., Java mode, simple browser, frame-based, CGI shopping cart,...)

Finally, *Store Front* initializes the kind of processing that will be done (by *Billing Processor*) for a given order (phone/fax, internet standard form or secure encrypted form). We assume that different media shop managers using *Medi@* may be processing various types of orders differently, and that customers may be selecting the kind of delivery system they would like to use (UPS, FedEx, ...).

Resource, task and softgoal dependencies correspond naturally to functional and non-functional requirements. Leaving (some) goal dependencies between system actors and other actors is a novelty. Traditionally, functional goals are “operationalized” during late requirements [7], while quality softgoals are either operationalized or “metricized” [8]. For example, *Billing Processor* may be operationalized during late requirements analysis into particular business processes for processing bills and orders. Likewise, a security softgoal might be operationalized by defining interfaces which minimize input/output between the system and its environment, or by limiting access to sensitive information. Alternatively, the security requirement may be metricized into something like “No more than X unauthorized operations in the system-to-be per year”.

Leaving goal dependencies with system actors as dependees makes sense whenever there is a foreseeable need for flexibility in the performance of a task on the part of the system. For example, consider a communication goal “communicate X to Y”. According to conventional

development techniques, such a goal needs to be operationalized before the end of late requirements analysis, perhaps into some sort of a user interface through which user Y will receive message X from the system. The problem with this approach is that the steps through which this goal is to be fulfilled (along with a host of background assumptions) are frozen into the requirements of the system-to-be. This early translation of goals into concrete plans for their fulfillment makes systems fragile and less reusable.

In our example, we have left three goals in the late requirements model. The first goal is *Usability* because we propose to implement *Store Front* and *Service Quality Manager* as agents able to automatically decide at run-time which catalogue browser, shopping cart and order processor architecture fit best customer needs or navigator/platform specifications. Moreover, we would like to include different search engines, reflecting different search techniques, and let the system dynamically choose the most appropriate. The second key softgoal in the late requirements specification is *Security*. To fulfil it, we propose to support in the system’s architecture a number of security strategies and let the system decide at run-time which one is the most appropriate, taking into account environment configurations, web browser specifications and network protocols used. The third goal is *Maintainability*, meaning that catalogue content, database schema, and architectural model can be dynamically extended to integrate new and future web-related technologies.

5 ARCHITECTURAL DESIGN²

A system architecture constitutes a relatively small, intellectually manageable model of system structure, which describes how system components work together. For our case study, the task is to define (or choose) a web-based application architecture. The canonical web architecture consists of a web server, a network connection, HTML/XML documents on one or more clients communicating with a Web server via HTTP, and an application server which enables the system to manage business logic and state. This architecture is not intended to preclude the use of distributed objects or Java applets; nor does it imply that the web server and application server cannot be located on the same machine.

By now, software architects have developed catalogues of web architectural style (e.g., [6]). The three most common styles are the *Thin Web Client*, *Thick Web Client* and *Web Delivery*. *Thin Web Client* is most appropriate for applications where the client has minimal computing power, or no control over its configuration. The client

² For further details and considerations about architectural design and architecture styles in *Tropos*, see [13].

requires only a standard forms-capable web browser. *Thick Web Client* extends the *Thin Web Client* style with the use of client-side scripting and custom objects, such as ActiveX controls and Java applets. Finally, *Web Delivery* offers a traditional client/server system with a web-based delivery mechanism. Here the client communicates directly with object servers, bypassing HTTP. This style is appropriate when there is significant control over client and network configuration.

The first task during architectural design is to select among alternative architectural styles using as criteria the desired qualities identified earlier. The analysis involves refining these qualities, represented as softgoals, to sub-goals that are more specific and more precise and then evaluating alternative architectural styles against them, as shown in Figure 6. The styles are represented as operationalized softgoals (saying, roughly, “make the architecture of the new system *Web Delivery*-/*Thin Web*-/*Thick Web*-based”) and are evaluated with respect to the alternative non-functional softgoals as shown in Figure 6. Design rationale is represented by claim softgoals drawn as dashed clouds. These can represent contextual information (such as priorities) to be considered and properly reflected into the decision making process. Exclamation marks (! and !!) are used to mark priority softgoals while a check-mark “✓” indicates a fulfilled softgoal, while a cross “X” labels a unfulfillable one.

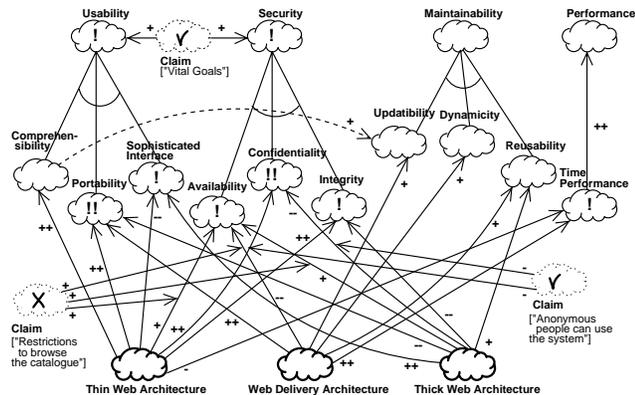


Figure 6: Refining softgoals in architectural design

The *Usability* softgoal has been AND-decomposed into sub-goals *Comprehensibility*, *Portability* and *Sophisticated Interface*. From a customer perspective, it is important for *Medi@* to be intuitive and ergonomic. The look-and-feel of the interface must naturally guides customer actions with minimal computer knowledge. Equally strategic is the portability of the application across browser implementations and the quality of the interface. Note that not all HTML browsers support scripting, applets, controls and plug-ins. These technologies make the client itself more dynamic, and capable of animation, fly-over help, and sophisticated input controls. When only minimal business logic needs to be run on the client, scripting is often an easy

and powerful mechanism to use. When truly sophisticated logic needs to run on the client, building Java applets, Java beans, or ActiveX controls is probably a better approach. A comparable analysis is carried out for *Security* and *Maintainability*.

As shown in Figure 6, each of the three web architectural styles contributes positively or negatively to the qualities of interest. For instance, *Thin Web Client* is useful for applications where only the most basic client configuration can be guaranteed. Hence, this architecture does well with respect to *Portability*. However, it has a limited capacity to support *Sophisticated User Interfaces*. Moreover, this architecture relies on a connectionless protocol such as HTTP, which contributes positively to system availability.

On the other hand, *Thick Web Client* is generally not portable across browser implementations, but can more readily support sophisticated interfaces. As with *Thin Web Client*, all communication between client and server is done with HTTP, hence its positive contribution to *Availability*. On the negative side, client-side scripting and custom objects, such as ActiveX controls and Java applets, may pose risks to client confidentiality. Last but not least, *Web Delivery* is highly portable, since the browser has some built-in capabilities to automatically download the needed components from the server. However, this architecture requires a reliable network.

This phase also involves the introduction of new system actors and dependencies, as well as the decomposition of existing actors and dependencies into sub-actors and sub-dependencies which are delegated some of the responsibilities of the key system actors introduced earlier.

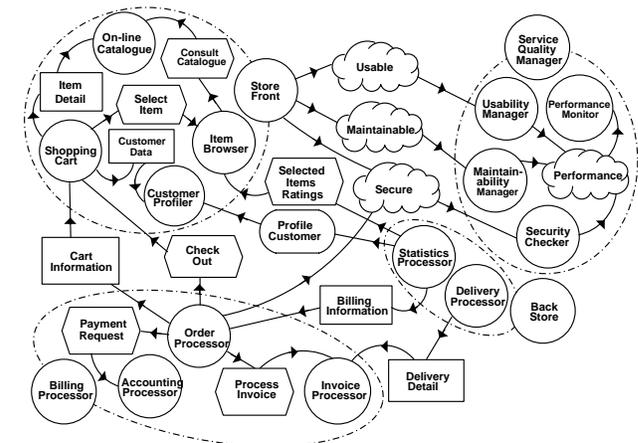


Figure 7: Strategic Dependency Model for *Medi@* actors

Figure 7 focuses on the latter kind of refinement. To accommodate the responsibilities of *Store Front*, we introduce *Item Browser* to manage catalogue navigation, *Shopping Cart* to select and custom items, *Customer Profiler* to track customer data and produce client profiles, and *On-line Catalogue* to deal with digital library

obligations. To cope with the non-functional requirement decomposition proposed in Figure 6, *Service Quality Manager* is further refined into four new system sub-actors *Usability Manager*, *Security Checker*, *Maintainability Manager* and *Performance Monitor*, each of them assuming one of the top main softgoals explained previously. Further refinements are shown on Figure 7.

An interesting decision that comes up during architectural design is whether fulfillment of an actor's obligations will be accomplished through assistance from other actors, through delegation ("outsourcing"), or through decomposition of the actor into component actors. Going back to our running example, the introduction of other actors described in the previous paragraph amounts to a form of delegation in the sense that *Store Front* retains its obligations, but delegates subtasks, sub-goals etc. to other actors. An alternative architectural design would have *Store Front* outsourcing some of its responsibilities to some other actors, so that *Store Front* removes itself from the critical path of obligation fulfilment. Lastly, *StoreFront* may be refined into an aggregate of actors which, by design work together to fulfil *Store Front's* obligations. This is analogous to a committee being refined into a collection of members who collectively fulfil the committee's mandate. It is not clear, at this point, how the three alternatives compare, nor what are their respective strengths and weaknesses.

6 DETAILED DESIGN

The detailed design phase is intended to introduce additional detail for each architectural component of a system. In our case, this includes actor communication and actor behavior. To support this phase, we propose to adopt existing agent communication languages, message transportation mechanisms and other concepts and tools. One possibility, for example, is to adopt one of the extensions to UML proposed by the FIPA (Foundation for Intelligent Agents) and the OMG Agent Work group [16]. The rest of the section concentrates on the *Shopping cart* actor and the *check out* dependency. Figure 8 depicts a partial UML class diagram focusing on that actor that will be implemented as an aggregation of several *CartForms* and *ItemLines*. Associations *ItemDetail* to *On-line Catalogue*, aggregation of *MediaItems*, and *CustomerDetail* to *CustomerProfiler*, aggregation of *CustomerProfileCards* are directly derived from resource dependencies with the same name in Figure 7.

Our target implementation model is the BDI model, an agent model whose main concepts are *Beliefs*, *Desires* and *Intentions*. As indicated in Figure 11, we propose to implement *i** tasks as BDI intentions (or plans). We represent them as methods (see Figure 8) following the label "Plans:":

To specify the *checkout* task, for instance, we use AUML - the Agent Unified Modeling Language [16], which supports templates and packages to represent *checkout* as an object, but also in terms of sequence and collaborations diagrams.

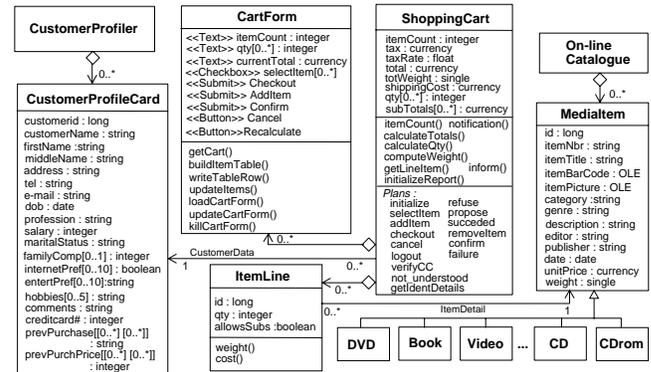


Figure 8: Partial class diagram for *Store Front* focusing on *Shopping Cart*

Figure 9(a) introduces the *checkout* interaction context which is triggered by the *checkout* communication act (CA) and ends with a returned information status. This diagram only provides basic specification for an intra-agent order processing protocol. In particular, the diagram stipulates neither the procedure used by the *Customer* to produce the *checkout* CA, nor the procedure employed by the *Shopping Cart* to respond to the CA.

As shown by Figure 9(b), such details can be provided by using *levelling* [16], i.e., by introducing additional interaction and other diagrams. Each additional level can express *inter-actor* or *intra-actor* dialogues. At the lowest level, specification of an actor requires spelling out the detailed processing that takes place within the actor.

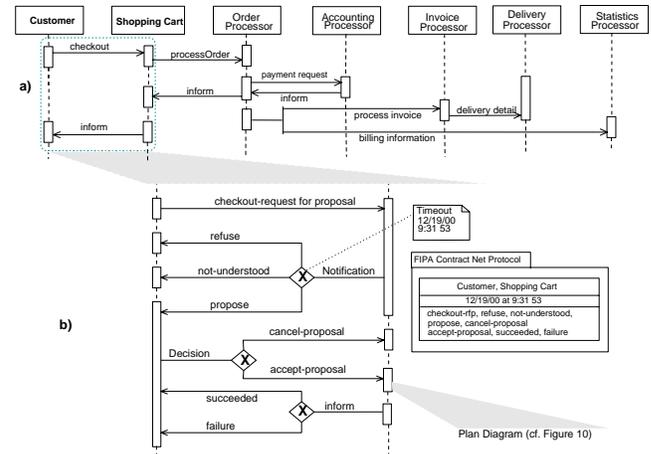


Figure 9: Sequence diagram to order media items (a), and agent interaction protocol focusing on a *checkout* dialogue (b)

Figure 9(b) focuses on the protocol between *Customer* and *Shopping Cart* which consists of a customization of the

wishes to achieve) and handled as a plan and an intention will be implemented as a plan. Finally, a i^* dependency will be directly realized as a BDIMessageEvent (received by agents from other agents).

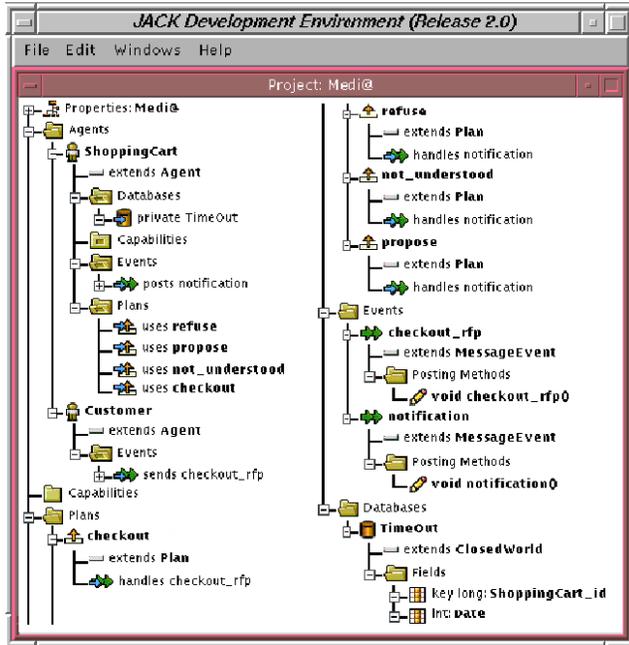


Figure 12: Partial implementation of Figure 9 in JACK

Figure 12 depicts the JACK layout presenting each of the five JACK constructs as well as the implementation of the first part of the dialogue shown in Figure 10(b). The request for proposal *checkout-rfp* is a MessageEvent (*extends MessageEvent*) sent by *Customer* and handled by the *Shopping Cart*'s *checkout* plan (*extends Plan*) as detailed in Figure 11. Finally, *Timeout* (which we consider a belief) is implemented as a closed world (i.e., true or false) database relation asserting for each *Shopping Cart* one or several timeout delays

8 A FORMAL LANGUAGE FOR TROPOS

To supplement diagrams with rigorous definitions of the actors, dependencies and relevant entities and relationships, we adopt the language presented in [15]. This language is inspired by KAOS [7] and offers constructs for the specification of the social dependencies supported by i^* . It is structured in two layers. The outer layer declares the concepts and has an entity-relationship flavour; the inner layer expresses constraints on those concepts in a typed first-order temporal logic with real time constructs.

Entity Order

Has orderId: Number, cust: Customer, date: Date, items: **SetOf** [MediaItem]

Entity MediaItem

Has itemId: Number, itemTitle: String, description: Text, editor: String ...

Actor Customer

Has customerId: Number, name: Name, address: Address, tel: PhoneNumber, ...

Capable of MakeOrder, Pay, Browse, ...

Goal \forall order:Order \exists buy:BuyMediaItems[order] (order.cust=self \wedge \diamond Fulfil(buy))

Actor MediaShop

Has name: {MediaLive}, address: {"735 Yonge Street"}, phone#: 0461-762-883

Capable of Sell, Ship, SendInvoice, ...

Goal \exists ms:IncreaseMarketShare(Fulfil(ms))

GoalDependency BuyMediaItems

Mode Fulfil

Has order: Order

Defined ItemsReceivedOK(order)

Depender Customer

Dependee MediaShop

Necessary Fulfil(PlaceOrder(order))

SoftGoalDependency IncreaseMarketShare

Mode Maintain

Depender MediaShop

Dependee Customer

Necessary \forall cust:Customer \exists place:PlaceOrder[order] (order.cust=cust) \wedge \diamond Fulfil(place))

Action MakeOrder

Performed By Customer

Refines PlaceOrder

Input cust : Customer, date : Date, items : **SetOf** [MediaItem]

Output order : Order

Post order.cust = cust \wedge order.date = date \wedge order.items \subseteq items

Figure 14: Formal specifications of elements from Figure 3

Figure 14 represents some of the definitions for concepts shown in Figure 3. First, we define the non-intentional entities *Order* and *MediaItem*. Then, we specify the actors in terms of their attributes, goals and the actions they are capable of. For instance, the actor *Customer* can perform the actions *MakeOrder*, *Pay* and *Browse*. Its goal is that all its orders be successful, in the sense that they should be related to some goal *BuyMediaItems* that is eventually fulfilled.

Goal dependencies are defined in terms of their modality, attributes, involved agents and constraints. The goal *BuyMediaItems* has modality **Fulfil**, which means that it should be achieved at least once. The **Defined** clause gives a formal definition of the goal in terms of the logic predicate *ItemsReceivedOK*. The clause **Necessary** specifies mandatory conditions for the goal to be achieved: in this case, a necessary condition for buying a media item is that the associated order must have been successfully placed. The softgoal *IncreaseMarketShare* has modality **Maintain**, which means that it should never cease to hold. Its (soft) necessary condition is that all the customers eventually place an order.

In addition to the goal model, the language makes it possible to define an operational model that consists of actions that *operationalize* (*refine*) the goals. Actions are input-output relations over entities, characterized by pre- and post-conditions; action applications define state

transitions. As an example, we show the action *MakeOrder* that operationalizes the goal *PlaceOrder* by creating an entity of class *Order*.

9 CONCLUSIONS AND DISCUSSION

We have proposed a development methodology founded on intentional concepts, and inspired by early requirements modeling. We believe that the methodology is particularly appropriate for generic, componentized systems like e-business applications that can be downloaded and used in a variety of operating environments and computing platforms around the world. Preliminary results suggest that the methodology complements well proposals for agent-oriented programming environments.

There already exist some proposals for agent-oriented software development, most notably [10, 11, 16, 18]. Such proposals are mostly extensions to known object-oriented and/or knowledge engineering methodologies. Moreover, all these proposals focus on design -- as opposed to requirements analysis -- for agent-oriented software and are therefore considerably narrower in scope than *Tropos*.

Of course, much remains to be done to further refine the proposed methodology and validate its usefulness with real case studies. We are currently working on the development of formal analysis techniques for *Tropos*, also the development of tools which support different phases of the methodology.

ACKNOWLEDGEMENTS

The Tropos project has been partially funded by the Natural Sciences and Engineering Research Council (NSERC) of Canada, and Communications and Information Technology Ontario (CITO), a centre of excellence, funded by the province of Ontario.

We are grateful to Ariel Fuxman and Eric Yu (University of Toronto) for helpful suggestions and feedback to this research.

This work was carried out while Jaelson Castro was visiting the Department of Computer Science, University of Toronto (partially supported by the CNPq – Brazil grant 203262/86-7).

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